

Non-GAAP Financial Measures

We provide non-GAAP gross margin, non-GAAP net income (loss), and non-GAAP earnings per share to eliminate the impact of items that we do not consider indicative of our overall operating performance. To arrive at our non-GAAP gross margin, we exclude stock-based compensation and related expenses, expenses associated with discontinued products, and non-recurring (income) expenses, if any, from our GAAP gross margin. To arrive at our non-GAAP net income (loss), we exclude all amortization of intangible assets, stock-based compensation expense, non-recurring expenses, unrealized foreign exchange loss (gain), losses from the disposal of idle assets, if any, non-GAAP tax benefit (expenses), and losses from the disposal of idle assets, if any, from our GAAP net income (loss). Included in our non-recurring expenses in Q3 2023 and Q3 2024 are employee severance expenses (if any), legal expenses associated with litigation and certain legal and advisory expenses associated with purchase termination or patent protection (if any) , also included in our non-recurring income (expenses) in Q3 2024, but not in Q3 2023, are certain non-recurring expenses related to extreme weather events. In computing our non-GAAP income tax benefit (expense), we have applied an estimate of our annual effective income tax rate and applied it to our net income before income taxes. Our adjusted EBITDA is calculated by excluding depreciation expense, non-GAAP tax benefit (expense), and interest (income) expense, as well as the items excluded from non-GAAP net income (loss), from our GAAP net loss. Our non-GAAP diluted net loss per share is calculated by dividing our non-GAAP net loss by the fully diluted share count (for periods in which non-GAAP net income is positive) or basic share count (for periods in which our non-GAAP net income is negative).

- We believe that elimination of items such as amortization of intangible assets, stock-based compensation expense, non-recurring revenue and expenses, losses from the disposal of idle assets, unrealized foreign exchange gain or loss, and depreciation on certain equipment undergoing reconfiguration is appropriate because treatment of these items may vary for reasons unrelated to our overall operating performance;
- We believe that elimination of expenses associated with discontinued products, including depreciation and inventory obsolescence is appropriate because these expenses are not indicative of our ongoing operations;
- We believe that estimating non-GAAP income taxes allows comparison with prior periods and provides additional information regarding the generation of potential future deferred tax assets;
- We believe that non-GAAP measures provide better comparability with our past financial performance, period-to-period results and with our peer companies, many of which also use similar non-GAAP financial measures; and
- We anticipate that investors and securities analysts will utilize non-GAAP measures as a supplement to GAAP measures to evaluate our overall operating performance.

Applied Optoelectronics, Inc.
Consolidated Balance Sheet

(In thousands)

Preliminary Unaudited

	9/30/2022	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023	3/31/2024	6/30/2024	9/30/2024
ASSETS									
CURRENT ASSETS									
Cash and Cash Equivalents	26,268	24,685	16,103	21,578	21,940	45,366	8,433	10,653	34,124
Restricted Cash	8,307	10,902	10,845	7,034	9,301	9,731	8,972	5,465	7,243
Total Cash, Cash Equivalents and Short	34,575	35,587	26,948	28,612	31,241	55,097	17,405	16,118	41,367
Accounts Receivable, Net	52,823	61,175	56,799	42,598	60,751	48,071	57,476	57,661	75,154
Notes Receivable	9	339	1,079	782	0	219	352	435	47
Inventories	94,261	79,679	70,186	66,321	67,533	63,866	54,322	54,322	64,382
Prepaid Income Tax	-	-	-	2	2	3	2	4	4
Prepaid Expenses and Other Current Assets	6,132	6,384	6,517	6,231	4,871	5,349	4,078	4,429	7,409
Total Current Assets	187,800	183,164	161,529	144,546	164,398	172,605	133,635	132,969	188,363
Property, Plant And Equipment, Net	211,586	210,184	207,171	197,879	193,828	200,317	199,941	197,781	205,303
Land Use Rights, Net	5,168	5,238	5,278	4,990	4,992	5,030	4,991	4,939	4,993
Right of use asset	5,634	5,592	5,399	5,306	4,995	5,026	4,552	4,249	4,102
Intangible Assets, Net	3,740	3,699	3,655	3,625	3,626	3,628	3,610	3,616	3,663
Other Assets	415	386	519	531	1,953	2,580	4,187	4,486	3,548
TOTAL ASSETS	414,343	408,263	383,551	356,877	373,792	389,186	350,916	348,040	409,972
LIABILITIES AND STOCKHOLDERS' EQUITY									
CURRENT LIABILITIES									
Accounts Payable	52,311	47,845	38,419	35,111	34,854	32,892	23,639	33,518	55,991
Bank Acceptance Payable	13,760	12,337	19,196	8,637	14,383	15,482	10,712	5,048	9,934
Accrued Expenses	12,444	17,222	13,505	14,702	16,383	18,549	13,345	17,210	19,140
Accrued Income Taxes	-	-	-	-	-	-	-	-	-
Deferred Revenue	-	3,000	2,763	10,720	10,073	1,803	1,689	1,570	1,439
Current Lease Liability	1,017	1,104	1,093	1,108	1,108	1,149	1,095	1,087	1,115
Current Portion of Notes Payable or	51,357	57,074	50,921	37,276	31,323	23,197	24,129	22,506	29,483
Current - convertible notes payable	-	-	79,710	79,916	80,124	286	-	-	-
Total Current Liabilities	130,889	138,582	205,607	187,470	188,248	93,358	74,609	80,939	117,102
Deferred Revenue, net of current portion	-	-	-	1,000	2,424	-	-	-	-
Notes Payable and Long Term Debt	-	-	-	-	-	-	-	-	-
Convertible Senior Notes	79,298	79,506	-	-	-	76,233	76,331	76,690	77,053
Other Long-Term Liabilities	5,618	5,505	5,307	5,148	4,767	4,726	4,250	3,917	3,731
TOTAL LIABILITIES	215,805	223,593	210,914	193,618	195,439	174,317	155,190	161,546	197,886
STOCKHOLDERS' EQUITY									
Common Stock	28	29	29	32	34	38	39	41	45
Additional Paid-in Capital	388,316	391,526	394,147	407,003	431,766	478,972	484,663	502,387	543,492
Cumulative Translation Adjustment	(988)	2,183	3,823	(1,470)	(2,188)	975	(688)	(1,531)	709
Retained Earnings (Accumulated Deficit)	(188,818)	(209,068)	(225,362)	(242,306)	(251,259)	(265,116)	(288,288)	(314,403)	(332,160)
TOTAL STOCKHOLDERS' EQUITY	198,538	184,670	172,637	163,259	178,353	214,869	195,726	186,494	212,086
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	414,343	408,263	383,551	356,877	373,792	389,186	350,916	348,040	409,972

Applied Optoelectronics, Inc.
Consolidated Statement of Operations

(In thousands, except percentages and per share data)

	3Q22	4Q22	CY2022	1Q23	2Q23	3Q23	4Q23	CY2023	1Q24	2Q24	3Q24
Revenue											
CATV	31,260	38,216	118,169	27,779	9,343	10,268	12,551	59,941	8,736	5,818	20,947
Datacenter	17,697	16,485	77,094	20,353	27,571	48,807	44,481	141,213	28,986	34,352	40,945
Telecom	6,821	6,365	24,727	3,707	4,231	3,074	2,818	13,831	2,269	2,379	2,798
FTTH	-	4	129	2	55	-	-	57	-	-	-
Other	915	514	2,699	1,189	415	398	603	2,604	682	721	461
Total Revenues	56,693	61,584	222,818	53,030	41,615	62,547	60,453	217,646	40,673	43,270	65,151
YOY Growth %	6.4%	13.2%	5.3%	1.5%	-20.4%	10.3%	-1.8%	-2.3%	-23.3%	4.0%	4.2%
Cost of Goods Sold	46,944	55,359	189,191	43,786	33,717	42,373	38,849	158,725	33,082	33,708	49,234
COGS % of Revenue	82.8%	89.9%	84.9%	82.6%	81.0%	67.7%	64.3%	72.9%	81.3%	77.9%	75.6%
Gross Profit	9,749	6,225	33,627	9,244	7,898	20,174	21,604	58,921	7,591	9,562	15,917
Gross Margin	17.2%	10.1%	15.1%	17.4%	19.0%	32.3%	35.7%	27.1%	18.7%	22.1%	24.4%
Operating Expenses:											
Research and Development	9,206	9,224	36,244	8,536	8,640	9,457	9,341	35,975	11,712	13,078	13,428
R&D % of Revenue	16.2%	15.0%	16.3%	16.1%	20.8%	15.1%	15.5%	16.5%	28.8%	30.2%	20.6%
Sales and Marketing	2,385	2,616	9,723	2,327	2,269	3,035	3,438	11,069	3,798	5,910	4,796
S&M % of Revenue	4.2%	4.2%	4.4%	4.4%	5.5%	4.9%	5.7%	5.1%	9.3%	13.7%	7.4%
General and Administrative	11,654	12,749	46,658	12,548	12,954	14,368	13,356	53,225	13,727	16,818	14,240
G&A % of Revenue	20.6%	20.7%	20.9%	23.7%	31.1%	23.0%	22.1%	24.5%	33.7%	38.9%	21.8%
Total Operating Expenses	23,245	24,589	92,625	23,411	23,863	26,860	26,135	100,269	29,237	35,806	32,464
Operating Expenses % of Revenue	41.0%	39.9%	41.6%	44.1%	57.3%	42.9%	43.2%	46.1%	71.8%	82.8%	49.8%
Operating Income (Loss)	(13,496)	(18,364)	(58,998)	(14,167)	(15,965)	(6,686)	(4,531)	(41,348)	(21,646)	(26,244)	(16,547)
Operating Margin	-23.8%	-29.8%	-26.5%	-26.7%	-38.4%	-10.7%	-7.5%	-19.0%	-53.2%	-60.7%	-25.4%
Other Income (Expense):											
Interest Income	31	36	126	33	37	65	475	609	260	93	156
Interest Expense	(1,621)	(1,888)	(6,319)	(2,137)	(2,175)	(1,989)	(3,127)	(9,428)	(1,676)	(1,693)	(1,702)
Other Income (Expense)	(541)	(34)	(1,205)	(21)	1,167	(343)	(6,674)	(5,872)	(108)	1,729	336
Total Other Income (Expense):	(2,131)	(1,886)	(7,398)	(2,125)	(971)	(2,267)	(9,326)	(14,691)	(1,524)	129	(1,210)
Other Income % of Revenue	-3.8%	-3.1%	-3.3%	-4.0%	-2.3%	-3.6%	-15.4%	-6.7%	-3.7%	0.3%	-1.9%
Net Income (Loss) before Income Taxes	(15,627)	(20,250)	(66,396)	(16,292)	(16,936)	(8,953)	(13,857)	(56,039)	(23,170)	(26,115)	(17,757)
Net Margin	-27.6%	-32.9%	-29.8%	-30.7%	-40.7%	-14.3%	-22.9%	-25.7%	-57.0%	-60.4%	-27.3%
Income Tax Benefit (Expense)	-	(1)	(1)	-	(8)	-	(1)	(9)	-	-	-
Net Income (Loss)	(15,627)	(20,251)	(66,397)	(16,292)	(16,944)	(8,953)	(13,858)	(56,048)	(23,170)	(26,115)	(17,757)
Net Margin after Taxes	-27.6%	-32.9%	-29.8%	-30.7%	-40.7%	-14.3%	-22.9%	-25.8%	-57.0%	-60.4%	-27.3%
Earnings per share (Basic)	\$ (0.56)	\$ (0.71)	\$ (2.38)	\$ (0.56)	\$ (0.57)	\$ (0.27)	\$ (0.38)	\$ (1.75)	\$ (0.60)	\$ (0.66)	\$ (0.42)
Earnings per share (Diluted)	\$ (0.56)	\$ (0.71)	\$ (2.38)	\$ (0.56)	\$ (0.57)	\$ (0.27)	\$ (0.38)	\$ (1.75)	\$ (0.60)	\$ (0.66)	\$ (0.42)
Shares used to compute GAAP basic earnings per share	27,839	28,460	27,846	28,872	29,489	32,774	36,549	31,944	38,362	38,864	42,312
Shares used to compute GAAP diluted earnings per share	27,839	28,460	27,846	28,872	29,489	32,774	36,549	31,944	38,362	38,864	42,312

Applied Optoelectronics, Inc.
Consolidated Statement of Operations

NON GAAP

(In thousands, except percentages and per share data)

Preliminary Unaudited

	3Q22	4Q22	CY2022	1Q23	2Q23	3Q23	4Q23	CY2023	1Q24	2Q24	3Q24
Revenue	31,260	38,216	118,169	27,779	9,343	10,268	12,551	59,941	8,736	5,818	20,947
CATV	17,697	16,485	77,094	20,353	27,571	48,807	44,481	141,213	28,986	34,352	40,945
Datacenter	6,821	6,365	24,727	3,707	4,231	3,074	2,818	13,831	2,269	2,379	2,798
Telecom	-	4	129	2	55	-	-	57	-	-	-
FTTH	915	514	2,699	1,189	415	398	603	2,604	682	721	461
Other											
Total Revenues	56,693	61,584	222,818	53,030	41,615	62,547	60,453	217,646	40,673	43,270	65,151
YOY Growth %	6.4%	13.2%	5.3%	1.4%	-20.4%	10.3%	-1.8%	-2.3%	-23.3%	4.0%	4.2%
Cost of Goods Sold	46,511	48,434	181,583	40,710	31,307	42,220	38,443	152,681	32,974	33,539	48,887
COGS % of Revenue	82.0%	78.6%	81.5%	76.8%	75.2%	67.5%	63.6%	70.2%	81.1%	77.5%	75.0%
Gross Profit	10,182	13,150	41,235	12,320	10,308	20,327	22,010	64,965	7,699	9,731	16,264
Gross Margin	18.0%	21.4%	18.5%	23.2%	24.8%	32.5%	36.4%	29.8%	18.9%	22.5%	25.0%
Operating Expenses:											
Research and Development	8,861	8,907	34,900	8,238	8,160	9,099	8,985	34,483	11,429	12,516	13,072
R&D % of Revenue	15.6%	14.5%	15.7%	15.5%	19.6%	14.5%	14.9%	15.8%	28.1%	28.9%	20.1%
Sales and Marketing	2,152	2,400	8,858	2,132	1,977	2,735	3,114	9,959	3,512	3,527	4,441
S&M % of Revenue	3.8%	3.9%	4.0%	4.0%	4.8%	4.4%	5.2%	4.6%	8.6%	8.2%	6.8%
General and Administrative	8,434	9,730	34,547	9,185	8,908	9,539	9,487	37,118	9,885	9,937	10,429
G&A % of Revenue	14.9%	15.8%	15.5%	17.3%	21.4%	15.3%	15.7%	17.1%	24.3%	23.0%	16.0%
Total Operating Expenses	19,447	21,037	78,305	19,555	19,045	21,373	21,586	81,560	24,826	25,980	27,942
Operating Expenses % of Revenue	34.3%	34.2%	35.1%	36.9%	45.8%	34.2%	35.7%	37.5%	61.0%	60.0%	42.9%
Operating Income (Loss)	(9,265)	(7,887)	(37,070)	(7,235)	(8,737)	(1,046)	424	(16,595)	(17,127)	(16,249)	(11,678)
Operating Margin	-16.3%	-12.8%	-16.6%	-13.6%	-21.0%	-1.7%	0.7%	-7.6%	-42.1%	-37.6%	-17.9%
Other Income (Expense):											
Interest Income	31	36	126	33	37	65	475	609	261	93	156
Interest Expense	(1,621)	(1,887)	(6,317)	(2,137)	(2,175)	(1,989)	(1,681)	(7,982)	(1,676)	(1,693)	(1,702)
Other Income (Expense)	423	(469)	606	(1,131)	1,101	81	451	502	274	422	(63)
Total Other Income (Expense):	(1,167)	(2,320)	(5,585)	(3,235)	(1,037)	(1,843)	(755)	(6,871)	(1,141)	(1,178)	(1,609)
Other Income % of Revenue	-2.1%	-3.8%	-2.5%	-6.1%	-2.5%	-2.9%	-1.2%	-3.2%	-2.8%	-2.7%	-2.5%
Net Income (Loss) before Income Taxes	(10,432)	(10,207)	(42,655)	(10,470)	(9,774)	(2,890)	(331)	(23,466)	(18,268)	(17,427)	(13,287)
Net Margin	-18.4%	-16.6%	-19.1%	-19.7%	-23.5%	-4.6%	-0.5%	-10.8%	-44.9%	-40.3%	-20.4%
Income Tax Benefit (Expense)	3,302	4,793	14,640	3,327	3,702	1,200	1,909	10,137	6,236	6,571	4,505
Net Income (Loss)	(7,130)	(5,414)	(28,015)	(7,143)	(6,072)	(1,690)	1,578	(13,329)	(12,032)	(10,856)	(8,782)
Net Margin after Income Tax	-12.7%	-9.6%	-12.8%	-13.5%	-14.6%	-2.7%	2.6%	-6.1%	-29.6%	-25.1%	-13.5%
Interest Income (Expense)	(1,590)	(1,852)	(6,192)	(2,104)	(2,138)	(1,924)	(1,206)	(7,373)	(1,416)	(1,600)	(1,547)
Depreciation and Amortization	4,339	4,200	17,960	4,007	3,882	3,946	3,893	15,729	3,837	3,907	4,055
Adjusted EBITDA	(4,503)	(4,155)	(18,503)	(4,359)	(3,754)	2,980	4,768	(364)	(13,015)	(11,920)	(7,685)
EBITDA Margin	-7.9%	-6.7%	-8.3%	-8.2%	-9.0%	4.8%	7.9%	-0.2%	-32.0%	-27.5%	-11.8%
Earnings per share (Basic)	\$ (0.26)	\$ (0.19)	\$ (1.01)	\$ (0.25)	\$ (0.21)	\$ (0.05)	\$ 0.04	\$ (0.42)	\$ (0.31)	\$ (0.28)	\$ (0.21)
Earnings per share (Diluted)	\$ (0.26)	\$ (0.19)	\$ (1.01)	\$ (0.25)	\$ (0.21)	\$ (0.05)	\$ 0.04	\$ (0.42)	\$ (0.31)	\$ (0.28)	\$ (0.21)
Shares used to compute Non-GAAP basic earnings per share	27,839	28,460	27,846	28,872	29,489	32,774	36,549	31,944	38,362	39,365	42,312
Shares used to compute Non-GAAP diluted earnings per share	27,839	28,460	27,846	28,872	29,489	32,774	44,778	31,944	38,362	39,365	42,312

Applied Optoelectronics, Inc.
GAAP to Non-GAAP Reconciliation
(In thousands)

Preliminary Unaudited

	3Q22	4Q22	CY2022	1Q23	2Q23	3Q23	4Q23	CY2023	1Q 2024	2Q 2024	3Q 2024
GAAP revenue	56,693	61,584	222,818	53,030	41,615	62,547	60,453	217,646	40,673	43,270	65,151
Non-recurring customer credit	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP revenue	<u>56,693</u>	<u>61,584</u>	<u>222,818</u>	<u>53,030</u>	<u>41,615</u>	<u>62,547</u>	<u>60,453</u>	<u>217,646</u>	<u>40,673</u>	<u>43,270</u>	<u>65,151</u>
GAAP total gross profit	9,749	6,225	33,627	9,244	7,898	20,174	21,604	58,921	7,591	9,562	15,917
Non-recurring customer credit	-	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	121	118	489	114	156	124	131	524	102	137	116
Non-recurring expense	164	5	169	-	-	-	-	-	6	32	29
Non-cash expenses associated with discontinued products	92	-	92	-	-	-	-	-	-	-	202
Expenses associated with discontinued products	56	6,802	6,858	2,962	2,254	29	275	5,520	-	-	-
Non-GAAP income from gross profit	<u>10,182</u>	<u>13,150</u>	<u>41,235</u>	<u>12,320</u>	<u>10,308</u>	<u>20,327</u>	<u>22,010</u>	<u>64,965</u>	<u>7,699</u>	<u>9,731</u>	<u>16,264</u>
GAAP research and development expense	9,206	9,224	36,244	8,536	8,640	9,457	9,341	35,975	11,712	13,078	13,428
Share-based compensation expense	343	313	1,331	297	480	358	356	1,492	280	478	356
Non-recurring expense	2	4	13	-	-	-	-	-	3	84	-
Non-cash expenses associated with discontinued products	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP research and development expense	<u>8,861</u>	<u>8,907</u>	<u>34,900</u>	<u>8,239</u>	<u>8,160</u>	<u>9,099</u>	<u>8,985</u>	<u>34,483</u>	<u>11,429</u>	<u>12,516</u>	<u>13,072</u>
GAAP sales and marketing expense	2,385	2,616	9,723	2,327	2,269	3,035	3,438	11,069	3,798	5,910	4,796
Share-based compensation expense	230	214	856	195	291	300	324	1,110	286	541	335
Non-recurring expense	3	2	9	-	-	-	-	-	-	1,842	20
Non-cash expenses associated with discontinued products	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP sales and marketing expense	<u>2,152</u>	<u>2,400</u>	<u>8,858</u>	<u>2,132</u>	<u>1,978</u>	<u>2,735</u>	<u>3,114</u>	<u>9,959</u>	<u>3,512</u>	<u>3,527</u>	<u>4,441</u>
GAAP general and administrative expense	11,654	12,749	46,658	12,548	12,954	14,368	13,356	53,226	13,727	16,818	14,240
Share-based compensation expense	1,933	1,712	6,924	1,684	2,135	2,454	2,486	8,759	2,173	4,902	2,137
Amortization expense	154	157	616	159	162	167	171	659	129	100	103
Non-recurring expense	16	3	38	357	602	1,344	396	2,699	513	818	498
Non-cash expenses associated with discontinued products	1,117	1,147	4,533	1,162	1,148	864	816	3,991	1,028	1,061	1,074
Non-GAAP general and administrative expense	<u>8,434</u>	<u>9,730</u>	<u>34,547</u>	<u>9,186</u>	<u>8,907</u>	<u>9,539</u>	<u>9,487</u>	<u>37,118</u>	<u>9,884</u>	<u>9,937</u>	<u>10,428</u>
GAAP total operating expense	23,245	24,589	92,625	23,411	23,863	26,860	26,135	100,269	29,237	35,806	32,464
Share-based compensation expense	2,506	2,239	9,111	2,176	2,906	3,112	3,166	11,360	2,738	5,921	2,828
Amortization expense	154	157	616	159	162	167	171	659	129	100	103
Non-recurring expense	21	9	60	357	602	1,344	396	2,699	516	2,744	518
Non-cash expenses associated with discontinued products	1,117	1,147	4,533	1,162	1,148	864	816	3,991	1,028	1,061	1,074
Non-GAAP total operating expense	<u>19,447</u>	<u>21,037</u>	<u>78,305</u>	<u>19,557</u>	<u>19,045</u>	<u>21,373</u>	<u>21,586</u>	<u>81,560</u>	<u>24,826</u>	<u>25,980</u>	<u>27,941</u>
GAAP operating income (loss)	(13,496)	(18,364)	(58,998)	(14,167)	(15,965)	(6,686)	(4,531)	(41,348)	(21,646)	(26,244)	(16,547)
Non-recurring customer credit	-	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	2,626	2,357	9,600	2,290	3,062	3,236	3,297	11,885	2,840	6,058	2,944
Amortization expense	154	157	615	159	162	167	171	659	129	100	103
Non-recurring expense	185	14	229	357	602	1,344	396	2,699	522	2,776	547
Expenses associated with discontinued products	57	6,802	6,859	2,962	2,254	29	275	5,520	-	-	202
Non-cash expenses associated with discontinued products	1,209	1,147	4,625	1,162	1,148	864	816	3,990	1,028	1,061	1,074
Non-GAAP operating income (loss)	<u>(9,265)</u>	<u>(7,887)</u>	<u>(37,070)</u>	<u>(7,237)</u>	<u>(8,737)</u>	<u>(1,046)</u>	<u>424</u>	<u>(16,595)</u>	<u>(17,127)</u>	<u>(16,249)</u>	<u>(11,677)</u>

GAAP other income (loss)	(2,131)	(1,886)	(7,398)	(2,125)	(971)	(2,267)	(9,326)	(14,691)	(1,524)	129	(1,210)
Loss (gain) from disposal of idle assets	-	-	-	-	-	-	-	-	-	-	-
Unrealized exchange loss (gain)	964	(434)	1,810	(1,109)	(66)	423	(635)	(1,386)	383	-107	-260
Non-recurring expense (income)	-	-	3	-	-	-	9,206	9,206	-	(1,200)	(139)
Non-GAAP other income (loss)	(1,167)	(2,320)	(5,585)	(3,234)	(1,037)	(1,844)	(755)	(6,871)	(1,141)	(1,178)	(1,609)
GAAP net income (loss)	(15,627)	(20,251)	(66,397)	(16,292)	(16,944)	(8,953)	(13,858)	(56,048)	(23,170)	(26,115)	(17,757)
Share-based compensation expense	2,628	2,357	9,601	2,290	3,062	3,236	3,297	11,885	2,840	6,058	2,944
Expenses associated with discontinued products	57	6,802	6,859	2,962	2,254	29	274	5,519	-	-	202
Non-cash expenses associated with discontinued products	1,209	1,147	4,624	1,162	1,148	864	816	3,990	1,028	1,061	1,074
Amortization of intangible assets	154	157	616	159	162	167	171	659	129	100	103
Non-recurring expense (income)	185	15	233	358	602	1,344	9,603	11,907	522	1,576	408
Unrealized exchange loss (gain)	964	(434)	1,809	(1,109)	(66)	423	(635)	(1,387)	383	(107)	(260)
Non-GAAP Tax Benefit	3,302	4,793	14,640	3,327	3,710	1,200	1,909	10,146	6,236	6,571	4,504
Non-GAAP net income (loss)	(7,128)	(5,414)	(28,015)	(7,143)	(6,072)	(1,690)	1,577	(13,329)	(12,032)	(10,856)	(8,782)
GAAP net income (loss)	(15,627)	(20,251)	(66,397)	(16,292)	(16,944)	(8,953)	(13,858)	(56,048)	(23,170)	(26,115)	(17,757)
Non-recurring customer credit	-	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	2,629	2,358	9,603	2,290	3,062	3,236	3,297	11,885	2,840	6,058	2,944
Expenses associated with discontinued products	57	6,802	6,859	2,962	2,254	29	274	5,519	-	-	202
Non-cash expenses associated with discontinued products	1,209	1,147	4,625	1,162	1,148	864	816	3,990	1,028	1,061	1,074
Amortization of intangible assets	154	158	617	159	162	167	171	659	129	100	103
Non-recurring expense (income)	185	14	232	358	602	1,344	9,603	11,907	522	1,576	408
Unrealized exchange loss (gain)	962	(434)	1,807	(1,109)	(66)	423	(635)	(1,387)	383	(107)	(260)
Tax (benefit) expense related to the above	-	(1)	(1)	-	8	-	-	8	-	-	-
Depreciation expense	4,339	4,200	17,960	4,008	3,882	3,946	3,894	15,730	3,837	3,907	4,055
Loss (gain) from disposal of idle assets	-	-	0	-	-	-	-	-	-	-	-
Interest (income) expense, net	1,590	1,852	6,192	2,104	2,138	1,924	1,206	7,373	1,416	1,600	1,546
Adjusted EBITDA	(4,502)	(4,155)	(18,503)	(4,358)	(3,754)	2,980	4,768	(364)	(13,015)	(11,920)	(7,685)
GAAP diluted net income (loss) per share	\$ (0.56)	\$ (0.71)	\$ (2.38)	\$ (0.56)	\$ (0.57)	\$ (0.27)	\$ (0.31)	\$ (1.75)	\$ (0.60)	\$ (0.66)	\$ (0.42)
Non-recurring customer credit	-	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	0.09	0.08	0.34	0.08	0.10	0.10	0.07	0.4	0.07	0.15	0.07
Expenses associated with discontinued products	-	0.24	0.24	0.01	0.08	0.00	0.01	0.2	0.00	0.00	0.00
Non-cash expenses associated with discontinued products	0.04	0.04	0.17	0.01	0.04	0.03	0.02	0.12	0.03	0.02	0.03
Amortization of intangible assets	0.01	0.01	0.02	0.10	0.01	0.01	0.00	0.02	0.01	0.00	0.00
Non-recurring expense (income)	0.01	-	0.01	0.04	0.02	0.04	0.21	0.37	0.01	0.04	0.01
Unrealized exchange loss (gain)	0.03	(0.02)	0.07	(0.04)	(0.01)	0.01	(0.01)	(0.04)	0.01	0.00	(0.01)
Non-GAAP Tax Benefit	0.12	0.17	0.52	0.12	0.12	0.03	0.04	0.32	0.16	0.17	0.11
Non-GAAP diluted net income (loss) per share	\$ (0.25)	\$ (0.19)	\$ (1.01)	\$ (0.25)	\$ (0.21)	\$ (0.05)	\$ 0.04	\$ (0.42)	\$ (0.31)	\$ (0.28)	\$ (0.21)
Shares used to compute diluted earnings per share	27,839	28,460	27,846	28,872	29,489	32,774	44,778	31,944	38,362	39,365	42,312